| Grantee Information | |
|---------------------|------------|
| ID | 1874 |
| Grantee Name | KUHT-TV |
| City | Houston |
| State | TX |
| Licensee Type | University |

| | | Jump to qu | uestion: 1.1 🗸 |
|-------|--|---|--|
| End o | f Previous FY | End | of Current FY |
| | | | |
| \$ | 0 | \$ | 0 |
| \$ | 334,194 | \$ | 644,520 |
| \$ | 3,538,076 | \$ | 3,369,100 |
| \$ | 3,872,270 | \$ | 4,013,620 |
| | | | |
| \$ | 5,076,408 | \$ | 5,386,952 |
| \$ | 99,298 | \$ | 92,898 |
| \$ | 5,175,706 | \$ | 5,479,850 |
| | | | |
| \$ | 2,604,847 | \$ | 2,508,765 |
| \$ | 486,603 | \$ | 558,225 |
| \$ | -4,394,886 | \$ | -4,533,220 |
| \$ | -1,303,436 | \$ | -1,466,230 |
| \$ | | \$ | 0 |
| | \$ \$ \$ \$ \$ \$ \$ \$ | \$ 334,194 \$ 3,538,076 \$ 3,872,270 \$ 5,076,408 \$ 99,298 \$ 5,175,706 \$ 2,604,847 \$ 486,603 \$ -4,394,886 \$ -1,303,436 | \$ 0 \$ \$ 334,194 \$ \$ \$ 3,538,076 \$ \$ 3,872,270 \$ \$ \$ 5,076,408 \$ \$ 99,298 \$ \$ 5,175,706 \$ \$ \$ 486,603 \$ \$ 486,603 \$ \$ -4,394,886 \$ \$ -1,303,436 \$ \$ |

1.1 Statement of Financial Position (Balance Sheet)

Jump to question: 1.1 ✓

For Joint Licensee only: In question 1.1, did you report your Balance Sheet positions as a combined

Joint Licensee: Reported Combined Entity

1.2 Audited Financial Statements Filing Status (for Joint Licensees Only)

Licensee Type (For Joint Licensees Only) Joint Licensee Reporting Combined

Jump to question: 1.2 🗸

Comments Question Current Year-End: All FY 2017 Current Assets increased as a result of an increase in Current Pledges Other Current Assets Receivables and Current Receivables unrelated to Underwriting Revenues. Current Year-End: All Total non-current assets x 50% for TV. Non-Current Assets Current Year-End: All This includes the current portion of the KUHT server and the current portion of the **Current Liabilities** HPM chiller. Current Year-End: All Non-Current Liabilities This number includes the non-current portion of the HPM chiller note payable. FY 2017 Current Assets increased as a result of an increase in Current Pledges Receivables and Current Receivables unrelated to Underwriting Revenues Current Year-End: Total Net Assets Previous Year-End: All Total other current assets x 50% for TV. Other Current Assets Previous Year-End: All Total non-current assets x 50% for TV. Non-Current Assets Previous Year-End: We disposed of some capital assets to try to adjust for the market. Total Assets

This includes the current portion of the KUHT server and the current portion of the

This number includes the non-current portion of the HPM chiller note payable.

HPM chiller.

Previous Year-End: All Current Liabilities

Previous Year-End: All

Non-Current Liabilities

| Question | Comment |
|--|---|
| Previous Year-End: Total Liabilities | As we decreased our assets we also decreased our debt that was connected to those capital assets. |
| Previous Year-End: Unrestricted Net Assets | 34.7425% of unrestricted assets |
| Previous Year-End: Total Net Assets | The change in capital assets resulted in change in our net assets as well. |

| 2.1 Total Station Revenue | Jump to question: 2.1 > | / |
|--|-------------------------|---|
| | Total (\$) | |
| Passive Revenue | | |
| Royalties | \$ 12,380 | |
| Copyright Tribunal Distributions | \$ 0 | |
| Gains on Sale of Assets - Property and Equipment | \$ 0 | |
| Interest and Dividends: Non-Endowment | \$ 361 | |
| Interest and Dividends: Endowment | \$ 0 | |
| Realized Gains (Losses) on Marketable Securities Transactions: Non-Endowment | \$ 0 | |
| Realized Gains (Losses) on Marketable Securities Transactions: Endowment | \$ 0 | |
| Unrealized Gains (Losses) on Marketable Securities Transactions: Non-Endowment | \$ 0 | |
| Unrealized Gains (Losses) on Marketable Securities Transactions: Endowment | \$ 55,243 | |
| Total Passive Revenue | \$ 67,984 | |
| Non-Passive Revenue | | |
| CPB CSG | \$ 1,407,424 | |
| Membership (Contributions < \$1,000) | \$ 4,271,993 | |
| Major Giving (Contributions >= \$1,000) | \$ 1,239,429 | |
| Planned Giving (Realized) | \$ 653,222 | |
| Capital | \$ | |
| Endowment | \$ 0 | |
| Grant Solicitation (Competitive) | \$ | |
| Production Underwriting | \$ 0 | |
| Spot/Run of Schedule Underwriting | \$ 671,504 | |
| All Other Underwriting | \$ 0 | |
| Contract Production & Services | \$ | |
| Content Distribution Activities | \$ 0 | |
| Program Guide | \$ | |
| Auction | \$ 0 | |
| Subsidiaries | \$ | |
| State Government Appropriation (Unrestricted) | \$ 0 | |
| All Other | \$ 2,799,078 | |
| Total Non-Passive Revenue | \$ 11,042,650 | |
| Total Station Revenue | \$ 11,110,634 | |
| 2.2 Devenue Severe and Time | | |

| 2.2 Revenue | Sources and Type | | | | Jump to | o question: 2.2 🗸 |
|--------------------------------------|--------------------------|--|---------|-----------|----------------------|-------------------|
| | Trade/In-Kind Revenue | Indirect Support including Occupancy | Capital | Endowment | All Other Revenue | Total |
| Federal Government (Non-CPB) | \$ | | \$ | \$ | \$ | \$ 0 |
| State Government | \$ | \$ | \$ | \$ | \$ | \$ 0 |
| Local and All Other Government | \$ | \$ 0 | \$ | \$ | \$ | \$ 0 |
| СРВ | \$ | | \$ | \$ | \$ 1,407,424 | \$ 1,407,424 |

| PBS | \$ | | \$ | \$ | \$ | \$ 0 |
|---|------|--------------|------|-----------|--------------|---------------|
| NPR | \$ | | \$ | \$ | \$ | \$ 0 |
| Public Broadcasting Stations | \$ | | \$ | \$ | \$ | \$ 0 |
| Individuals | \$ | | \$ | \$ | \$ 6,164,643 | \$ 6,164,643 |
| Businesses (For Profit Entities) | \$ | | \$ | \$ | \$ 476,768 | \$ 476,768 |
| Foundations (Not For Profit Entities) | \$ | | \$ | \$ | \$ 26,860 | \$ 26,860 |
| State and State Supported Colleges and Universities | \$ | \$ 2,799,078 | \$ | \$ | \$ 75,544 | \$ 2,874,622 |
| Private Colleges and Universities | \$ | \$ | \$ | \$ | \$ 92,332 | \$ 92,332 |
| All Other Sources | \$ | | \$ 0 | \$ 55,243 | \$ 12,742 | \$ 67,985 |
| Total Station Revenue | \$ 0 | \$ 2,799,078 | \$ 0 | \$ 55,243 | \$ 8,256,313 | \$ 11,110,634 |

| \sim | | | |
|--------|----|-----|----|
| Cal | mn | ner | บร |

| Comments | |
|--|--|
| Question | Comment |
| All Other | UH indirect Support= 2,779,078 |
| Unrealized Gains (Losses) on Marketable Securities Transactions: Endowment | HPM experienced a significant unrealized gain OF \$55,243 on its endowment balance during 2017. The unrealized gain was only \$10,673 during 2016. |
| Total Passive Revenue | HPM experienced a significant unrealized gain OF \$55,243 on its endowment balance during 2017. The unrealized gain was only \$10,673 during 2016. |
| All Other Revenue from: All Other Sources | 12,380 of rental income passive plus 361 of interest dividends. |
| All Other Revenue from: Businesses | Underwriting services stemming from for profit entities increased. |
| All Other Revenue from: Foundations | As we focused more on for profit entities due to hurricane Harvey-Phillip Mc. |
| Endowment Revenue from: All Other Sources | overall gain in the endowment helped this portion. |

| 3.1 Station Expenses (| Excluding Depreciation | n) | | | | | Ju | mp to que | stion: 3.1 🗸 |
|---|---------------------------------|----|---------|--------|--------------------|------------------------|---|-----------|-------------------|
| | Full Time Equivalents (FTEs) | | Salary | Bonus/ | Incentive Comp. | Benefits & Accruals | Direct, Indirect & In-Kind Expenses | | Total Expenses |
| Corporate Management & Support | | | | | | | | | |
| General Management (CEO, COO, General Counsel, etc Do Not Allocate any time from these individuals) | 1.00 | \$ | 209,695 | \$ | 0 | \$ 37,681 | | \$ | 247,376 |
| Finance and HR | 3.25 | \$ | 166,660 | \$ | 0 | \$ 51,512 | | \$ | 218,172 |
| Administrative Support | 1.50 | \$ | 64,790 | \$ | 0 | \$ 20,678 | | \$ | 85,468 |
| Total Corporate Management & Support | 5.75 | \$ | 441,145 | \$ | 0 | \$ 109,871 | \$ 4,911,778 | \$ | 5,462,794 |
| Development | | | | | | | | | |
| Membership - Pledge/On-Air | 0.35 | \$ | 23,672 | \$ | 0 | \$ 6,435 | \$ 0 | \$ | 30,107 |
| Membership - Direct Mail | 0.50 | \$ | 25,650 | \$ | 0 | \$ 7,642 | \$ | \$ | 33,292 |
| Membership - Telemarketing | 0.50 | \$ | 26,040 | \$ | 0 | \$ 9,650 | \$ | \$ | 35,690 |
| Membership - Web/Online Fundraising | 0.50 | \$ | 24,252 | \$ | 0 | \$ 7,438 | \$ | \$ | 31,690 |
| Membership - All Other | 4.21 | \$ | 218,183 | \$ | 0 | \$ 66,541 | \$ 706,872 | \$ | 991,596 |
| Major Giving | 1.52 | \$ | 111,988 | \$ | 0 | \$ 31,856 | \$ 0 | \$ | 143,844 |
| Planned Giving | 0.10 | \$ | 8,220 | \$ | 0 | \$ 2,630 | \$ | \$ | 10,850 |

| , | | | | | | | | | | |
|---|-------|----|---------|----|---|----|---------|-----------------|----|-----------|
| Capital Campaigns | | \$ | 0 | \$ | 0 | \$ | 0 | \$ | \$ | 0 |
| Endowment Campaigns | | \$ | 0 | \$ | 0 | \$ | 0 | \$ | \$ | 0 |
| Grant Solicitation (Competitive) | | \$ | 0 | \$ | 0 | \$ | 0 | \$ | \$ | 0 |
| Total Development | 7.68 | \$ | 438,005 | \$ | 0 | \$ | 132,192 | \$ 706,872 | \$ | 1,277,069 |
| Auction | | | | | | | | | | |
| Auction | | \$ | 0 | \$ | 0 | \$ | 0 | \$ 0 | \$ | |
| Underwriting | | | | | | | | | | |
| National Production Underwriting | 0 | \$ | 0 | \$ | 0 | \$ | 0 | | \$ | 0 |
| Local Production Underwriting | 0 | \$ | 0 | \$ | 0 | \$ | 0 | | \$ | 0 |
| Spot/Run of Schedule Underwriting | 0 | \$ | 0 | \$ | 0 | \$ | 0 | | \$ | 0 |
| Educational Services Underwriting | 0 | \$ | 0 | \$ | 0 | \$ | 0 | | \$ | 0 |
| Community Engagement Underwriting | 0 | \$ | 0 | \$ | 0 | \$ | 0 | | \$ | 0 |
| Special Event & Other Underwriting | 0.50 | \$ | 42,384 | \$ | 0 | \$ | 10,228 | | \$ | 52,612 |
| Total Underwriting | 0.50 | \$ | 42,384 | \$ | 0 | \$ | 10,228 | \$ 436,862 | \$ | 489,474 |
| Programming | | | | | | | | | | |
| Program Acquisition | 0.05 | \$ | 4,064 | \$ | 0 | \$ | 996 | \$ 2,224,508 | \$ | 2,229,568 |
| Program Scheduling | 0.05 | \$ | 4,064 | \$ | 0 | \$ | 996 | \$ 0 | \$ | 5,060 |
| Total Programming | 0.10 | \$ | 8,128 | \$ | 0 | \$ | 1,992 | \$ 2,224,508 | \$ | 2,234,628 |
| Production | | | | | | | | | | |
| National Broadcast Production | 0 | \$ | 0 | \$ | 0 | \$ | 0 | \$ 0 | \$ | |
| ocal Broadcast Production | 4.20 | \$ | 269,384 | \$ | 0 | \$ | 70,524 | \$ 5,000 | \$ | 344,908 |
| Contract Production & Services | | \$ | 0 | \$ | 0 | \$ | 0 | \$ 0 | \$ | 0 |
| Non Broadcast Production (including Fixed Point to Point, Web, etc.) | 0.05 | \$ | 4,064 | \$ | 0 | \$ | 996 | \$ 0 | \$ | 5,060 |
| Total Production | 4.25 | \$ | 273,448 | \$ | 0 | \$ | 71,520 | \$ 5,000 | \$ | 349,968 |
| Content Distribution & Delivery (CD&D) | | | | | | | | | | |
| Transmission/Distribution | 0.93 | \$ | 94,770 | \$ | 0 | \$ | 24,745 | | \$ | 119,515 |
| Operations (Master Control) | 4.11 | \$ | 201,981 | \$ | 0 | \$ | 54,782 | | \$ | 256,763 |
| Technical Maintenance | 0.90 | \$ | 86,023 | \$ | 0 | \$ | 23,215 | | \$ | 109,238 |
| Production Support | 11.14 | \$ | 407,126 | \$ | 0 | \$ | 111,289 | | \$ | 518,415 |
| nformation Technology | 2.39 | \$ | 136,526 | \$ | 0 | \$ | 42,241 | | \$ | 178,767 |
| Fotal CD&D | 19.47 | \$ | 926,426 | \$ | 0 | \$ | 256,272 | \$ 209,643 | \$ | 1,392,341 |
| Educational Services and Community Engagement | 25.47 | * | 220,720 | * | | • | 230,272 | 200,040 | J | 2,332,341 |
| Educational Services | 2.00 | \$ | 194,697 | \$ | 0 | \$ | 44,625 | \$ 0 | \$ | 239,322 |
| Community Engagement | 0.05 | \$ | 4,064 | \$ | 0 | \$ | 996 | \$ 0 | \$ | 5,060 |
| Total Educational Services and Community Engagement | 2.05 | \$ | 198,761 | \$ | 0 | \$ | 45,621 | \$ | \$ | 244,382 |
| /larketing/ CRM | | | | | | | | | | |
| Marketing, PR & Communications | 0.93 | \$ | 61,646 | \$ | 0 | \$ | 16,258 | \$ | \$ | 77,904 |
| Program Guide | | \$ | 0 | \$ | 0 | \$ | 0 | \$ | \$ | 0 |
| /iewer & Member | | \$ | 0 | \$ | 0 | \$ | 0 | \$ | \$ | 0 |
| Services | | | | | | | | | | |

| 5/26/22, 12:49 PM | | | F | Print Survey | | | |
|--|------------------------|------------------------------|------------------------------|--------------------------|----------|-----------|---------------|
| Total Customer/Relationship Management | 1.56 | \$ 91,942 | \$ 0 | \$ 25,503 | \$ | 0 | \$ 117,445 |
| Other Activities & Services | | | | | | | |
| Other Activities & Services | 4.08 | \$ 233,293 | \$ 0 | \$ 65,565 | \$ | | \$ 298,858 |
| Total Station Expenses (Excluding Depreciation) | 45.44 | \$ 2,653,532 | \$ 0 | \$ 718,764 | \$ | 8,494,663 | \$ 11,866,959 |
| 3.2 Other Activities & S | ervices | | | Jump to question: 3 | 3.2 🗸 | | |
| Please Describe Other Acti (Required if this expense ca | | tion Expenses) | | | | | |
| The station's FTE for Other employees benefit both state | | made up of all the employees | s that are classified as ten | nporary staff members. T | hese | | |
| 3.3 Student/Intern Person | onnel (Detailed Brea | k-out from station FTEs) | | Jump to question: 3 | | | |
| | | | | Full 1 Equivalents (F | | | |
| Corporate Management & S | Support | | | | | | |
| Development | | | | | | | |
| Auction | | | | | | | |
| Underwriting | | | | | | | |
| Programming | | | | | | | |
| Production | | | | | | | |
| CD&D | | | | | _ | | |
| Educational Services | | | | | _ | | |
| Community Engagement | | | | _ | _ | | |
| Customer/Relationship Mar | nagement | | | | _ | | |
| Other Activities & Services | g | | | _ | _ | | |
| Total Student/Intern FTEs | | | | | _ | | |
| Total Studenblitterin TES | | | | | | | |
| 3.4 In-Kind Expense De | tail | | | Jump to question: 3 | | | |
| Corporate Management & S | Support | | | In-Kind Expens | ses \$ | | |
| | эцрроге | | | \$ | | | |
| Development | | | | \$ | | | |
| Auction | | | | \$ | _ | | |
| Underwriting | | | | \$ | | | |
| Programming | | | | \$ | | | |
| Production | | | | \$ | | | |
| CD&D | | | | \$ | | | |
| Educational Services | | | | \$ | | | |
| Community Engagement | | | | \$ | | | |
| Customer/Relationship Mar | nagement | | | \$ | | | |
| Other Activities & Services | | | | \$ | | | |
| Total Station In-Kind Expe | enses | | | \$ | 0 | | |
| 3.5 Indirect Support Ex | pense Detail | | | Jump to question: 3 | 3.5 🗸 | | |
| | | | | Indirect Expe | enses \$ | | |
| Indirect Support - Occupand | су | | | \$ 23 | 32,310 | | |
| Indirect Support - Analog Tr | ransmitter Power | | | \$ | 0 | | |
| Indirect Support - Digital Tra | ansmitter Power | | | \$ | 0 | | |
| Indirect Support - All Other | Expenses | | | \$ 2,56 | 56,768 | | |
| Total Station Indirect Sup | port | | | \$ 2,79 | 99,078 | | |
| Total Station In-Kind Plus | Indirect (Including Oc | ccupancy) Expenses | | \$ 2,79 | 99,078 | | |
| | | | | | | | |

| 26/22, 12:49 PM | | | | | t Survey | |
|---|---|--|--|---------------------|--|---|
| 3.6 Capital Expenses and | | | | | Jump to question | n: 3.6 🗸 |
| ∟and and Buildings | C | sapital Expenses (\$) | Depreciation/ Ar | mortization (\$) | (\$) Funded I | Depreciatio |
| Administrative and General Of | fice Equipment | \$ 0 | \$ | 0 | ₽ \$ | |
| Production Equipment | пос Ечарители | | \$ | | | |
| | | \$ 587,199 | | 848,196 | \$ | |
| CD&D and IT Equipment Production Content (Capitaliza | | \$ 0 | \$ | 0 | \$ | |
| Amortization of Shows/Conten | | \$ 0 | \$ | 0 | \$ | |
| Other Capital Expenditures | | \$ 0 | \$ | 0 | \$ | |
| Total | | \$ 587,199 | \$ | 848,196 | \$ | |
| Total Station Expenses (Incli Depreciation) Comments | uding | | \$ | 12,715,155 | - | |
| Question | Comment | | | | | |
| Benefits & Accruals: Total Station | expenses. | uction in staff resulted ir | | | | |
| Salary: Educational Services | increase in expens | | | | | |
| Salary: Community Outreach | in a 2017 decreas | cant decrease in essent e in total Operation Exp | enses. | | | |
| Fotal Operating Expenses: Fotal Customer/Relationship Management | | sential personnel for this ease in total Operationa | | 2U17. This | | |
| Total Operating Expenses: Other Activities & Services | employees that are | for Other Activities & Se e classified as temporar both stations evenly. | | | | |
| Total Operating Expenses: Total Production | HPM had a 68.5% 2017 reporting of 9 | decrease in essential p 3349,968.00. | ersonnel in this area | a, resulting in | | |
| Total Operating Expenses: Total Development | As we outsourced the direct costs - jo | a major part of our men osh Adams | nbership departmen | t we increased | | |
| 4.1 Corporate Managemen | nt & Support Exp | ense Detail | | | Jump to question | n: 4.1 🗸 |
| Do Not Allocate These Expenses Rent/Lease/Mortgage (excluding | | | | | & In-Kind Expe | |
| Felecommunications and Utiliti | | , | | | | 34,348 |
| Consulting, Contracted & Outs | ` | , | | | | 52,108 |
| . = | sourced Fersonner a | nd Services Fees | | | | 48,795 |
| Legal Fees | | | | | \$ | 7,084 |
| Accounting/Payroll Fees | | | | | | 90,534 |
| Governance and Advisory Boa | • | | | | \$ | 0 |
| nsurance - Property, Liability & | & Other Corporate (| Non-Employee Benefits |) | | \$ | 15,328 |
| Facilities Maintenance | | | | | \$ 2 | 54,654 |
| | | | | | \$ | |
| Professional Development/Tra | ining (For All Staff) | | | | | |
| · | , | ndirect Transmitter Pow | er) | | \$ 2,7 | 99,078 |
| ndirect Support including Occ | , | ndirect Transmitter Pow | er) | | \$ 2,7 \$ | 99,078 |
| ndirect Support including Occ | upancy (Excluding I | ndirect Transmitter Pow | er) | | \$ | |
| ndirect Support including Occ nterest Expense | upancy (Excluding I | ndirect Transmitter Pow | er) | | \$ 1,4 | 0 |
| ndirect Support including Occ nterest Expense All Other Corporate Managemen | upancy (Excluding I | ndirect Transmitter Pow | er) | | \$ 1,4 | 0 09,849 11,778 |
| ndirect Support including Occ interest Expense All Other Corporate Managemen Total Corporate Managemen 1.2 Station Volunteers | upancy (Excluding I ent & Support t & Support | | | | \$ \$ 1,4 \$ 4,9 | 0 09,849 11,778 1: 4.2 ✓ |
| ndirect Support including Occunterest Expense All Other Corporate Managemen Total Corporate Managemen 4.2 Station Volunteers Report the total number of volunteers | upancy (Excluding I ent & Support t & Support | | | | \$ 1,4 \$ 4,9 | 0 09,849 11,778 1: 4.2 ✓ |
| ndirect Support including Occunterest Expense All Other Corporate Managemen Total Corporate Managemen 4.2 Station Volunteers Report the total number of volunteers | upancy (Excluding I ent & Support t & Support | | | | \$ 1,4 \$ 4,9 | 0 09,849 11,778 1: 4.2 ✓ |
| ndirect Support including Occunterest Expense All Other Corporate Managemen Cotal Corporate Managemen 3.2 Station Volunteers Report the total number of volunteers Question Report the total number of volunteers | ent & Support t & Support | at benefited your station | n during the fiscal ye | ear? | \$ 1,4 \$ 4,9 | 0 09,849 11,778 1: 4.2 ✓ |
| Professional Development/Traindirect Support including Occunterest Expense All Other Corporate Management 1.2 Station Volunteers Report the total number of volunteers Question Report the total number of volunteers Report the total number of volunteers | upancy (Excluding I ent & Support t & Support unteer event days the | at benefited your station | n during the fiscal ye Comment This number was p | ear? provided by | \$ 1,4 \$ 4,9 Jump to question # of Volunteer | θ 09,849 11,778 1: 4.2 r event day 7.00 |

| 5/26/22, 12:49 PM | | | | | | | | Print Surve | ЭУ | |
|------------------------------|-----------|-----------------|---------|----------------|-----|------------------|------------|----------------|-------|-------------------------|
| Direct Mail | \$ | 176,762 | \$ | 351,724 | \$ | 268,794 | \$ | 292,705 | \$ | 1,089,985 |
| Telemarketing | \$ | 18,573 | \$ | 39,568 | \$ | 29,617 | \$ | 32,486 | \$ | 120,244 |
| Web/Online | \$ | 121,043 | \$ | 233,019 | \$ | 179,944 | \$ | 195,247 | \$ | 729,253 |
| Other Membership Programs | \$ | 108,661 | \$ | 206,640 | \$ | 160,199 | \$ | 173,589 | \$ | 649,089 |
| Total | \$ | 685,060 | \$ | 1,384,910 | \$ | 1,053,190 | \$ | 1,148,833 | \$ | 4,271,993 |
| 5.2 Membership - | # of Doi | nors (<\$1,000) | 1 | | | | | Jump to | quest | tion: 5.2 🗸 |
| | | New | (#) | Renewal | (#) | Re-join (| #) | Total | | Add-Gift ((#)) |
| Pledge/On Air | | 2,7 | 80 | 6,53 | 39 | 4,16 | 3 | 13,482 | | 4,337 |
| Direct Mail | | 3,0 | 25 | 4,44 | 18 | 3,06 | 8 | 10,541 | | 2,581 |
| Telemarketing | | 1 | 99 | 36 | 59 | 20 | 9 | 768 | | 310 |
| Web/Online | | 1,9 | 39 | 2,37 | 70 | 1,12 | 5 | 5,434 | | 1,652 |
| Other Membership Programs | | 2,2 | 99 | 3,09 | 94 | 2,30 | 2 | 7,695 | | 1,446 |
| Total | | 10,2 | 42 | 16,82 | 20 | 10,85 | 8 | 37,920 | | 10,326 |
| 5.3 Cumulative Ar | nual Gi | fts (Members) | nip an | d Major Giving |) | | | Jump to | quest | tion: 5.3 🗸 |
| | | Nun | nber o | f Donors (#) | | Number of | Gifts (# | [‡]) | Amou | nt of Gifts (\$) |
| \$1 to \$999 | | | | 37,920 | | | 48,246 | 5 | \$ | 4,271,993 |
| \$1,000 to \$9,999 | | | | 734 | | | 1,726 | i i | \$ | 692,978 |
| \$10,000 and above | | | | 24 | | | 24 | i . | \$ | 546,451 |
| Total | | | | 38,678 | | | 49,996 | i i | \$ | 5,511,422 |
| 5.4 Gift Type Deta | il | | | | | | | Jump to | quest | tion: 5.4 🗸 |
| | | | | | | | | | | Total |
| Matching Gifts (\$ Am | ount) | | | | | | | \$ | | 176,218 |
| Sustainer Gifts (# of | Donors) | | | | | | | | | 17,351 |
| 5.5 Planned Giving | g Reven | ue Detail | | | | | | Jump to | quest | tion: 5.5 🗸 |
| | | | | | F | Realized in FY (| #) | | | zed in FY (\$) |
| Total amount of Plan | ned Givir | ng | | | | | 8 | | \$ | 653,222 |
| Total | | | | | | | 8 | | \$ | 653,222 |
| 5.6 Endowment Fu | und Det | ail | | | | | | Jump to | quest | tion: 5.6 🗸 |
| V | | | | | | | | En | | ent Fund (\$) |
| Value of Fund at star | | | | | | | | | \$ | 502,983 |
| New Endowment Co | | IS | | | | | | | \$ | 0 |
| Realized Investment | | | | | | | | | \$ | 0 |
| Unrealized Investment | | | | | | | | | \$ | 55,243 |
| Discretionary spendi | _ | | | | | | | | \$ | 0 |
| Discretionary addition | | | nd | | | | | | \$ | 0 |
| Value of Fund at end | | | | | | | | | \$ | 558,226 |
| Value of pledged gifts | s not yet | received? | | | | | | | \$ | 0 |
| 5.7 Development I | Expense | es | | | | | | Jump to | quest | tion: 5.7 🗸 |
| | | | | | | | | & In | -Kind | Direct Expenses (\$) |
| Premiums' Total | | | | | | | | | \$ | 515,637 |
| Consulting, Contracte | ed & Outs | sourced Personi | nel and | Services Fees | | | | | \$ | 191,235 |
| Other Expenses | | | | | | | | | \$ | 0 |
| Total | | | | | | | | | \$ | 706,872 |
| 5.8 Pledge Appeal | Minute | s | | | | | | Jump to | quest | tion: 5.8 🗸 |
| | | | | | | | | samp to | | # of Minutes |
| | | | | | | | | | | |

| 5/26/22, 12:49 PM | | Print Surv | ey | |
|---|--|------------------------|---------------------------|---|
| Live | | | | 518.00 |
| Virtuals/Pledge Events | | | | 18,523.00 |
| Pre-Taped Local Breaks | | | | 294.00 |
| Air-Checks | | | | 3,645.00 |
| Total | | | | 22,980.00 |
| # of total Pledge Appeal Minu | tes between 11PM and 6AM? | | | 5,368.00 |
| Comments | | | | |
| Question Total Membership Donors(#) | Comment These are the numbers submitted by Phillip Mcmillan director of | | | |
| | develpoment. | | | |
| Matching Gifts (\$ Amount) | The amount of employee matching gifts declined during FY 2017. | | | |
| Sustainer Gifts (# of Donors) | These are the numbers submitted by Phillip Mcmillan director of develpoment. | | | |
| 6.1 Underwriting Revenue | Detail | Jump t | o questi | ion: 6.1 🗸 |
| | | | R | levenue (\$) |
| National Production Underwrit | ting | | \$ | 0 |
| Local Production Underwriting | 1 | | \$ | 0 |
| Spot/Run of Schedule Underv | vriting | | \$ | 671,504 |
| Educational Services Underw | riting | | \$ | 0 |
| Community Engagement Und | erwriting | | \$ | 0 |
| Special Events/Other Underw | riting | | \$ | 0 |
| Total | | | \$ | 671,504 |
| 6.2 Production Underwrite | er Detail (National and Local Production Underwriting) | Jump t | o questi | ion: 6.2 🗸 |
| | | # of Underwriters | | Revenue (\$) |
| Individuals | | | \$ | 0 |
| Businesses (For Profit Entities | s) | 0 | \$ | 0 |
| Foundations (Not For Profit E | ntities) | | \$ | 0 |
| Government (Federal, State a | and Local and Other Gov't) | | \$ | 0 |
| All Other (CPB, PBS, NPR, O Universities, and All Other) | ther Public Broadcasting Stations & Entities, Colleges & | | \$ | 0 |
| Total | | 0 | \$ | 0 |
| 6.3 Spot/Run of Schedule | Underwriter Detail | Jump t | o questi | ion: 6.3 🗸 |
| | | # of Underwriters | | Revenue (\$) |
| Individuals | | | \$ | 0 |
| Businesses (For Profit Entities | \$) | 23 | \$ | 476,768 |
| Foundations (Not For Profit E | | | | |
| | ntities) | 23 | \$ | 12,536 |
| Government (Federal, State a | • | 23 | \$ | 12,536 14,324 |
| • | • | | | |
| All Other (CPB, PBS, NPR, O | and Local and Other Gov't) | 2 | \$ | 14,324 |
| All Other (CPB, PBS, NPR, O Universities, and All Other) | and Local and Other Gov't) ther Public Broadcasting Stations & Entities, Colleges & | 5 53 | \$ | 14,324 167,876 671,504 |
| All Other (CPB, PBS, NPR, O Universities, and All Other) Total | and Local and Other Gov't) ther Public Broadcasting Stations & Entities, Colleges & | 2 5 53 Jump t | \$ \$ so questi | 14,324 167,876 671,504 ion: 6.4 ✓ |
| All Other (CPB, PBS, NPR, O Universities, and All Other) Total 6.4 Underwriting Detail - E | and Local and Other Gov't) ther Public Broadcasting Stations & Entities, Colleges & | 2 5 53 Jump t | \$ \$ so questi | 14,324 167,876 671,594 |
| All Other (CPB, PBS, NPR, O Universities, and All Other) Total 6.4 Underwriting Detail - E | ther Public Broadcasting Stations & Entities, Colleges & | 2 5 53 Jump t | \$ \$ so questi | 14,324 167,876 671,594 ion: 6.4 ✓ Direct Expenses (\$) |
| All Other (CPB, PBS, NPR, O Universities, and All Other) Total 6.4 Underwriting Detail - E Consulting, Contracted & Out | ther Public Broadcasting Stations & Entities, Colleges & | 2 5 53 Jump t | \$ \$ \$ co question-Kind | 14,324 167,876 671,504 ion: 6.4 V Direct Expenses (\$) 436,862 |
| All Other (CPB, PBS, NPR, O Universities, and All Other) Total 6.4 Underwriting Detail - E Consulting, Contracted & Out Other Expenses Total | ther Public Broadcasting Stations & Entities, Colleges & | 2 5 53 Jump t | \$ \$ so questi | 14,324 167,876 671,504 ion: 6.4 ✓ Direct Expenses (\$) 436,862 |
| All Other (CPB, PBS, NPR, O Universities, and All Other) Total 6.4 Underwriting Detail - E Consulting, Contracted & Out Other Expenses Total | ther Public Broadcasting Stations & Entities, Colleges & Expenses Sourced Personnel and Services Fees | 2 5 53 Jump t | \$ \$ so questi | 14,324 167,876 671,504 ion: 6.4 ✓ Direct Expenses (\$) 436,862 |
| All Other (CPB, PBS, NPR, O Universities, and All Other) Total 6.4 Underwriting Detail - E Consulting, Contracted & Oute Other Expenses Total 6.5 Spot/Run of Schedule | ther Public Broadcasting Stations & Entities, Colleges & Expenses Sourced Personnel and Services Fees | 2 5 5 53 Jump 1 & I | \$ \$ so questi | 14,324 167,876 671,504 son: 6.4 Direct Expenses (\$) 436,862 0 436,862 |
| All Other (CPB, PBS, NPR, O Universities, and All Other) Total 6.4 Underwriting Detail - E Consulting, Contracted & Oute Other Expenses Total 6.5 Spot/Run of Schedule | ther Public Broadcasting Stations & Entities, Colleges & Expenses Sourced Personnel and Services Fees Underwriting Contracts & Renewal Rate erwriting contracts during the fiscal year (Generated Revenue in Quantum Co | 2 5 5 53 Jump 1 & I | \$ \$ so questi | 14,324 167,876 671,504 ion: 6.4 Direct Expenses (\$) 436,862 0 436,862 ion: 6.5 Amount |

| /26/22, 12:49 PM | | Pr | int Survey |
|--|---|--|--|
| Question | | Comment | |
| Underwriting Expenses: Consulting/ Employee Expenses | Contracted & Outsourced | Market Eng. portion for TV. | |
| Total Number of separate underwriti year (Generated Revenue in Questi | ing contracts during the fiscal on 33)? | This number provided by Phillip Mcdirector of underwriting. | |
| Underwriter Renewal Rate? (%) | | This number provided by Phillip Mcdirector of underwriting. | |
| 7.1 Auction Detail - Revenue | | | Jump to question: 7.1 🗸 |
| Auction Total | | Gro | ss Realized Revenue (\$) \$ |
| Total | | | \$ 0 |
| 7.2 Auction Detail - Expenses | | | Jump to question: 7.2 ✓ |
| | | | Direct & In-Kind Expenses (\$ |
| Cost of purchased items to auction | | | \$ III-Killa Expenses (\$ |
| Consulting, Contracted & Outsource | ed Personnel and Services Fe | ees | \$ 6 |
| Other Expenses | | | \$ 6 |
| Total | | | \$ |
| 7.3 Number of Auctions | | | Jump to question: 7.3 ✓ |
| - Turnsor of Adotions | | Number of Auctions Num | ber of Auction Days per Ye |
| TV broadcast auction (may include | an online component) | | |
| Online only auction | | | |
| Total | | 0 | |
| Comments Question | Comment | | |
| No Comments for this section 8.1 Program Acquisition Exper | nses | | Jump to question: 8.1 ✓ |
| | # Direct In-Kind Expenses (\$) | of Hours of Programming Aired on Main Broadcast Channel (1 Stream) | # of Hours Programming Aired of All Other Broadcast Channe |
| PBS Programs - NPS | III-Kiliu Expenses (\$) | 5,057.00 | 6,402.6 |
| PBS Programs - PFP | | 357.00 | 227.6 |
| PBS Programs - PBS Plus & Other | | 550.00 | 1,470.6 |
| PBS Programs - Total | \$ 2,032,827 | 5,964.00 | 8,099.6 |
| NETA | \$ 300 | 391.00 | 1,260.6 |
| BBC | \$ 34,595 | 381.00 | 226.6 |
| APT | \$ 113,403 | 829.00 | 3,290.6 |
| Movie Packages (Other Distributors) | \$ 0 | | |
| All Other Program Acquisitions (Other Distributors) | \$ 43,383 | 578.00 | 3,259.6 |
| Local Productions | | 70.00 | 49.6 |
| Total | \$ 2,224,508 | 8,213.00 | 16,183.6 |
| 8.2 Program Acquisition & Sch | eduling Expenses | | Jump to question: 8.2 🗸 |
| | | | Direct & In-Kind Expenses (\$ |
| Program Acquisitions | | | \$ 2,224,508 |
| Consulting, Contracted & Outsource | ed Personnel and Services Fe | ees | \$ 6 |
| Other Expenses | | | \$ 6 |
| Total | | | \$ 2,224,508 |
| 8.3 PBS Program Differentiatio | n | | Jump to question: 8.3 🗸 |
| Are you a PBS PDP Station? No | | | |
| Are you a PBS PDP Station? No 8.4 Ratings Data and Market D | ata | | Jump to question: 8.4 🗸 |

| 5/26/22, 12:49 PM | | | | | Pr | int Survey | |
|---|--|----------------------|--------------------|--------------|---------------------|-----------------|---|
| 2016 | | | | | | | |
| Total Area Population Househo | olds (#) | | | | | | 2,508,000 |
| Estimated Total Commercial T\ | / Ad Revenue (\$) | | | | | 5 | 55,600,000 |
| Comments | | | | | | | ,, |
| Question | | | Comm | ent | | | |
| Nielsen Prime-Time Average Q | uarter Hour Househo | olds | Nielson | DataPrepop | ulated 44025 | | |
| Nielsen Full Day Average Cum | ulative Households: \ | Neekly (#) | Nielson | DataPrepop | ulated 44030 | | |
| Nielsen Quarter Hour Average | Cumulative Househo | lds: Daily (#) | Nielson | DataPrepop | ulated 44035 | | |
| Total Area Population Househo | | | | | ulated 44045 | | |
| Estimated Total Commercial T\ | / Ad Revenue (\$) | | Nielson | DataPrepop | ulated 44050 | | |
| 9.1 Content Production Ex | penses (Direct & I | n-Kind Expens | es) | | | Jump to ques | ion: 9.1 🗸 |
| | | Na Broadcast Prod | ational luction | Broadcast | Local Production | (Includes | st Production Fixed Point to very, Web, etc.) |
| Contracted Personnel (including Producers, Directors, Talent/Or Services and Equipment Renta | n Air Hosts etc.), | \$ | 0 | \$ | 5,000 | \$ | 0 |
| Other Expenses | | \$ | 0 | \$ | 0 | \$ | 0 |
| Total Production Services Ex | penses | \$ | 0 | \$ | 5,000 | \$ | 0 |
| 9.2 Content Production Into | ended for Station | use (by type) | | | | Jump to ques | ion: 9.2 🗸 |
| | | | | | | # of Hours of N | on Broadcast |
| | | Hours of Nation | | # of Hours | | | ncludes Fixed Delivery, Web, etc.) |
| State/local government or elect | | | | | | | |
| Informational call-in broadcast | | | | | | | |
| News | | | - | | | | |
| Public Affairs | | | _ | | 20.00 | | |
| | | | | | 30.00 | | |
| Arts and Culture | | | | | 30.00 | | |
| Sports Programming | | | | | | | |
| Pledge Programs, Pledge Brea | iks & Auction | | | | 24.00 | | |
| Educational | | | | | 8.00 | | |
| All Other Productions | | | | | | | |
| Total Number of Hours | | | | | 92.00 | | |
| Total Hours using Closed-Capti | ioning | | | | 90.00 | | |
| Total Hours using the SAP Cha | | | | | | | |
| Comments | | | | | 90.00 | | |
| Question | Comment | | | | | | |
| Local Broadcast Production Expenses: Contracted Services, Personnel and Equipment Rental | We went from productions this the only sexpenses are contradams. | how in which we | incur exper | nses. Though | n none of these | | |
| Total # of Local Production Hours: Public Affairs | as per josh adams | | | | | | |
| Total # of Local Production Hours: Arts and Culture | as per josh adams | | | | | | |
| Total # of Local Production Hours: Pledge Programs, Pledge Breaks & Auction | as per josh adams | | | | | | |
| Total # of Local Production Hours using Closed- Captioning | as per josh adams | | | | | | |
| Total # of Local Production Hours using the SAP Channel | as per josh adams | | | | | | |
| Total # of Local Production Hours: Educational | as per josh adams | | | | | | |
| 10.1 Revenue Generated b | y Content Distribu | ition & Delivery | / Activitie | s | | Jump to questi | |
| Tower Lease | | | | | | \$ | Revenue (\$) |
| ITFS/Alternative Transmission | Services | | | | | | |
| TH STAILEHIAUVE HARISHIISSION | CCIVICES | | | | | \$ | |
| | | | | | | | |

| 5/26/22, 12:49 PM | Prir | nt Survey | |
|---|-------------------------|-------------------|------------------------|
| Uplink/Teleconferencing Services | | \$ | |
| Facility/Equipment Rental | | \$ | |
| Datacasting | | \$ | |
| Network/Internet Connectivity | | \$ | |
| Other Revenue Generated by CD&D (Do not include contributions or grants restrict | red to CD&D) | \$ | |
| Total | | \$ | 0 |
| 10.2 Content Distribution & Delivery Expenses | | Jump to question: | 10.2 |
| | | Dire | ct, Indirect |
| Consulting, Contracted & Outsourced Personnel and Services Fees (excluding Tecl | hnical Support) | & In-Kind Ex | xpenses (\$) |
| CD&D and IT Equipment, Replacement Parts and Software (Non-Capital) | 11 / | \$ | _ |
| Technical, Software and Hardware Support (All CD&D and IT Maintenance Agreem | ents and Support Costs) | \$ | _ |
| STL Fees | ome and cappen costs) | \$ | _ |
| Tower Rent/Lease/Mortgage | | \$ | 209,643 |
| ITFS/Alternative Transmission Services | | | |
| Uplink/Teleconferencing Services | | \$ | 0 |
| | | \$ | _ |
| Datacasting Network/Internet Connectivity | | \$ | _ |
| Network/Internet Connectivity | | \$ | |
| Digital Transmitter Power (Direct Expense) | | \$ | 0 |
| Analog Transmitter Power (Direct Expense) | | \$ | _ |
| Indirect Support-Transmitter Power | | \$ | 0 |
| Interconnection Expenses | | \$ | |
| Other Expenses | | \$ | |
| Total | | \$ | 209,643 |
| 10.3 Broadcast Capacity | | Jump to question: | 10.3 🗸 |
| | # Operated | | f of Hours Operated |
| UHF Transmitters | | | |
| VHF Transmitters | 1 | | 24.00 |
| Translators/Low Power Transmitters - Analog(Boosters) | | | |
| Translators/Low Power Transmitters - Digital(Boosters) | | | |
| ITFS Channels | | | |
| 10.4 Master Control Facilities | | Jump to question: | 10.4 🗸 |
| | Number | | rs per Day |
| Master Control Facilities - # Operated | 1 | | |
| Master Control Facilities - Total Hours/Day | | | 24.00 |
| Master Control Facilities - Staffed Hours/Day | | | 24 |
| 10.5 DTV Expenditures | | Jump to question: | 10.5 🗸 |
| | | A | mount (\$) |
| Capital Expenditures for DTV Production Equipment | | \$ | 0 |
| Capital Expenditures for DTV Tower Related Equipment | | \$ | 0 |
| Capital Expenditures for DTV Master Control Equipment | | \$ | 0 |
| On the Life was all the second of the DTV / Transaction in the Contract of the Contract | | | |
| Capital Expenditures for DTV Transmission Equipment | | \$ | 0 |
| Capital Expenditures for DTV Other Equipment Capital Expenditures for DTV Other Equipment | | \$ | 0 |
| | | | |
| Capital Expenditures for DTV Other Equipment | | \$ | 0 |

| 26/22, 12:49 PM | | Pr | int Survey | |
|--|---|---|------------------------|---|
| | | | | Amount (\$) |
| low much has your station spent on DTV Conversion | n beginning in 1996 t | hrough the most recent fiscal year | r? \$ | 8,301,157 |
| How much does your station plan to spend to comple | ete the digital convers | sion? | \$ | 0 |
| omments | | | | |
| Question CD&D Expenses: Analog Transmitter Power (Direct E | Expense) this | is correct there is no analog enses as per josh adams. | | |
| How much has your station spent on DTV Conversion 1996 through the most recent fiscal year? | n beginning in ther | re has been no change from last ir. | | |
| I1.1 Educational Services Revenue | | | Jump to question | |
| Federal Grants | | | \$ | Revenue (\$) |
| State Government Funding | | | \$ | |
| Fee-For-Service or Entrepreneurial Services | | | \$ | |
| Jnderwriting for Educational Services | | | \$ | 0 |
| Other Revenue Generated by Educational Services | | | \$ | |
| Total | | | \$ | |
| 11.2 Educational Services Expenses | | | Jump to question | |
| | | | & In-Kind E | Direct Expenses (\$) |
| Consulting, Contracted & Outsourced Personnel and | Services Fees | | \$ | 0 |
| Other Expenses | | | \$ | 0 |
| Fotal | | | \$ | 0 |
| 11.3 Educational Content Detail | | | Jump to question | n: 11.3 🗸 |
| | | | & In-Kind | Direct Expenses (\$) |
| Create Local Educational Content for Broadcast | | | \$ | 0 |
| Create Local Educational Content NOT intended for I | Broadcast (includes F | Fixed Point to Point, Web, etc.) | \$ | 0 |
| Create National Educational Content for Broadcast | | | \$ | 0 |
| Create National Educational Content NOT intended for | or Broadcast (include | es Fixed Point to Point, Web, etc.) | \$ | 0 |
| Program Acquisition | | | \$ | 0 |
| Total | | | \$ | 0 |
| 1.4 Educational Content Delivery | | | Jump to question | n: 11.4 🗸 |
| | onal Programming on Main Broadcast Channel (1 Stream) | # of Hours of Educational Programming Aired on All Other Broadcast Channels | Non-Broad (includes | f Educational Icast Delivery s Fixed Point int, Web, etc.) |
| Children's content PBSKids) | 2,764.00 | 5,115.00 | | |
| K-12 Educational esources | | | | |
| Adult Basic Education- English | | | | |
| Adult Basic Education - Other than English | | | | |
| Feacher professional development | | | | |
| Other | 3.00 | 3.00 | | 6.00 |
| Total State of the | 2,767.00 | 5,118.00 | | 6.00 |
| 11.5 Educational Workshops | | | Jump to question | |
| Ready to Learn | | # of Workshops | Total # | of Attendees |
| , | | | | |
| Other Pre-K Teacher Professional Development/Train | nina | | | |
| Other Pre-K Teacher Professional Development/Train Other K-12 Teacher Professional Development/Traini | • | | | |

| Professional Development Comment This portion was pr Adams, the variance W-F Kids 24-7 channel of | t/Training | | | | |
|---|--|--|--|--|--|
| Comment This portion was pr Adams, the varianc | | | | | |
| This portion was pro Adams, the variance | | | | | |
| This portion was pro Adams, the variance | | | 0 | 0 | |
| This portion was pro Adams, the variance | | | | | |
| Adams, the variance | ovided by Coppie Hi | II and Josh Adams Po | r loch | _ | |
| | e should be attribute | ed to the addition of the | | - | |
| this portion was pro | ovided by connie hill | and Josh adams | | - | |
| this portion was pro | ovided by connie hill | and Josh adams | | - | |
| this portion was pro | ovided by connie hill | and Josh adams | | - | |
| nt Revenue | | | Jump to questio | n: 12.1 🗸 | |
| | | | <u> </u> | Revenue (\$) | |
| | | | \$ | 0 | |
| rial | | | \$ | 0 | |
| | | | \$ | 0 | |
| ommunity Engagement | | | \$ | 0 | |
| | | | \$ | | |
| nt Expenses | | | Jump to questio | n: 12.2 🗸 | |
| | | | & In-Kind I | Direct Expenses (\$) | |
| irced Personnel and Servi | ces Fees | | \$ | 0 | |
| | | | \$ | 0 | |
| | | | | 0 | |
| | | | | | |
| Com | ment | | | | |
| | | | | | |
| | nsees (Can be Ge | nerated from the F1 | | Jump to ques | stion: 13.1 🗸 |
| led: Should equal | TV Only | Joint TV and | Radio: Amount | Radio Only | |
| m of TV Only and V Allocated Cells) (1 | | Allocated to TV | Radio | (100% Dedicated) | Total |
| | | 5.84 | 5.84 | | |
| 5.75 | | | | | 11.68 |
| | 0.05 | 7.63 | 7.63 | | 11.68 |
| 5.75 | 0.05 | 7.63 | 7.63 | = | |
| 5.75 | 0.05 | 7.63 0.50 | 7.63 0.50 | ≣ | |
| 7.68 | 0.05 | | | ≣ | 15.31 |
| 7.68 0.50 | | | | 32.03 | 15.31 |
| 7.68 0.50 | 0.10 | 0.50 | 0.50 | 32.03 | 15.31 1.00 0.10 |
| 7.68 0.50 0.10 4.25 | 0.10 3.75 | 0.50 0.50 | 0.50 0.50 | 32.03 | 15.31 1.00 0.10 36.78 |
| 5.75 7.68 0.50 0.10 4.25 | 0.10 3.75 11.88 | 0.50 0.50 | 0.50 0.50 | 32.03 | 15.31 1.00 0.10 36.78 27.08 |
| 5.75 7.68 0.50 0.10 4.25 19.47 2.05 | 0.10 3.75 11.88 2.05 | 0.50 0.50 7.60 | 0.50 0.50 7.60 | 32.03 | 15.31 1.00 0.10 36.78 27.08 |
| 5.75 7.68 0.50 0.10 4.25 19.47 2.05 | 0.10 3.75 11.88 2.05 | 0.50 0.50 7.60 | 0.50 0.50 7.60 | 32.03 | 15.31 1.00 0.10 36.78 27.08 2.05 |
| 5.75 7.68 0.50 0.10 4.25 19.47 2.05 1.56 4.08 45.44 | 0.10 3.75 11.88 2.05 0.05 1.00 | 0.50 0.50 7.60 1.50 3.08 26.65 | 0.50 0.50 7.60 1.50 3.08 26.65 | 32.03 | 15.31 1.00 0.10 36.78 27.08 2.05 3.05 7.16 |
| 5.75 7.68 0.50 0.10 4.25 19.47 2.05 1.56 4.08 | 0.10 3.75 11.88 2.05 0.05 1.00 | 0.50 0.50 7.60 1.50 3.08 26.65 | 0.50 0.50 7.60 1.50 3.08 26.65 | 32.03 | 15.31 1.00 0.10 36.78 27.08 2.05 3.05 |
| | nt Revenue ial mmunity Engagement nt Expenses com d Radio for Joint Licel TV Totals led: Should equal m of TV Only and | nt Revenue itial mmunity Engagement nt Expenses comment d Radio for Joint Licensees (Can be General Street of TV Totals led: Should equal mof TV Only and TV Only | comment Comment TV Totals led: Should equal m of TV Only and TV Only Radio: Amount | TV Totals Int Revenue Jump to question \$ \$ Interpretation \$ Interpretation \$ Interpretation Interpret | Revenue (\$) Revenue (\$) \$ 0 ital \$ 0 smmunity Engagement \$ 0 smmun |

| Corporate Management & Support | \$ 551,016 | \$ 0 | \$ 551,015 | \$ 551,015 | \$ 0 | \$ 1,102,030 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Development | \$ 570,197 | \$ 5,061 | \$ 565,135 | \$ 565,135 | \$ 0 | \$ 1,135,331 |
| Auction | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$ 0 |
| Underwriting | \$ 52,612 | \$ 0 | \$ 52,612 | \$ 52,612 | \$ 0 | \$ 105,224 |
| Programming | \$ 10,120 | \$ 10,122 | \$ 0 | \$ 0 | \$ 0 | \$ 10,122 |
| Production | \$ 344,968 | \$ 303,411 | \$ 41,557 | \$ 41,557 | \$ 2,571,919 | \$ 2,958,444 |
| CD&D | \$ 1,182,698 | \$ 589,798 | \$ 592,901 | \$ 592,901 | \$ 0 | \$ 1,775,600 |
| Educational Services and Community Engagement | \$ 244,382 | \$ 244,383 | \$ 0 | \$ 0 | \$ 0 | \$ 244,383 |
| Customer/Relationship Management | \$ 117,445 | \$ 5,061 | \$ 112,385 | \$ 112,385 | \$ 0 | \$ 229,831 |
| Other Activities & Services | \$ 298,858 | \$ 70,511 | \$ 228,348 | \$ 228,348 | \$ 0 | \$ 527,207 |
| Total Station Personnel Expenses | \$ 3,372,296 | \$ 1,228,347 | \$ 2,143,953 | \$ 2,143,953 | \$ 2,571,919 | \$ 8,088,172 |

| 13.3 Total Co | mbined Joint Licensee | Station (Revenue and | Expenses) | | Jum | p to question: 13.3 🗸 |
|--|--|-----------------------------|--|---|--------------------------------|-----------------------|
| | TV Totals (Pre-filled: Should equal Sum of TV Only and TV Allocated Cells) | TV Only (100% Dedicated) | Joint TV and Radio: Amount Allocated to TV | Joint TV and Radio: Amount Allocated to Radio | Radio Only (100% Dedicated) | Total |
| Revenue | \$ 11,110,634 | \$ | \$ | \$ | \$ | \$ 0 |
| | | | | | | |
| Direct Expenses | \$ 5,695,585 | \$ | \$ | \$ | \$ | \$ 0 |
| In-Kind Expenses | \$ 0 | \$ | \$ | \$ | \$ | \$ 0 |
| Indirect Expenses | \$ 2,799,078 | \$ | \$ | \$ | \$ | \$ 0 |
| Total Station Personnel Expenses | \$ 3,372,296 | \$ 1,228,347 | \$ 2,143,953 | \$ 2,143,953 | \$ 2,571,919 | \$ 8,088,172 |
| Depreciation | \$ 848,196 | \$ 0 | \$ | \$ | \$ | \$ 0 |
| Total Station Expenses (Including Depreciation) | \$ 12,715,155 | \$ 1,228,347 | \$ 2,143,953 | \$ 2,143,953 | \$ 2,571,919 | \$ 8,088,172 |
| Comments | | | | | | |
| Question | | Comment | | | | |